

CyberLife Tutors

Using Your Website and Social Media to Drive Membership

Social Networking Connects the Toastmasters Community

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http://www.CyberLifeTutors.com





Agenda

- What is Social Networking
- New blood for your club
- Using social networking at Toastmasters
- Find District 30 online
- Q&A



ARE YOU TWEETING? USE Hashtag #TMD30





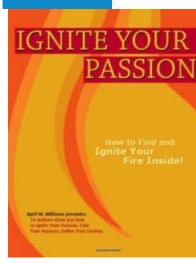
About April M. Williams

- Speaker
- Author
- Coach
- Blogger
- Featured in
 - CBS Chicago News
 - Wall Street Journal
 - Nation's Restaurant News
 - Project Management Institute (PMI)
 - Savvy Magazine
 - Blacks Gone Geek
 - 808Talk Hawaii













What is Social Networking

- Online, rich content, multimedia
- Interactive conversation
- Omni directional
- Wisdom of crowds
- Responsive, real time

What tools are you using?





Big Five

















I Use These Tools

These tools work

- LinkedIn +5000 connections
 - 2 LinkedIn groups
- Twitter + 5000 followers
- Facebook +500 friends
 - 2 Fan pages
- 3 Blogs
- YouTube + 130 videos





Finding New Members

- Talk to friends, relatives, coworkers
- Talk about Toastmasters
- Post pictures
- Link to videos
- Wear Toastmasters pin everyday
- Display Toastmasters magazine
- Distribute brochures and flyers
- Conduct Speechcraft programs

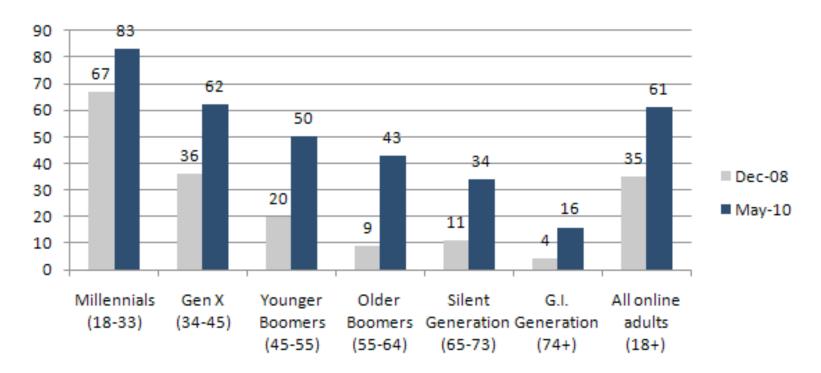




Social Networking Adoption

Changes in social network site use, 2008-2010, by generation

% of internet users who use social network sites, over time



Source: Pew Research Center's Internet & American Life Project, April 29-May 30, 2010 Tracking Survey. N=2,252 adults 18 and older.





Social Networking Adoption

- Youngest generations more likely to use social networking
- Fastest growth ages 74 and older
- + 400% from 4% to 16%





Build Membership

Why encourage new members?

- New ideas
- Larger pool of leaders
- More fun
- Builds revenue
- Joy of watching others grow





Individual

- Establish credibility
- Visibility
- Reliable info source
- Share information
- Networking
- Fun
- Encourage the evangelist







Club

- Post events
- Event reminders
- Publish meeting notes
- Connect with prospective members
- Networking forum
- Agendas
- Send congratulations
- Highlight accomplishments





Finding New Members

How you can use Social Media Tools:

- Connect with friends, relatives, coworkers
- Talk about Toastmasters events
- Post pictures
- Link to videos
- Invite others to be your guest
- Distribute brochures and flyers





Treat Guests Properly

- Great guests at the door
- Sit with guests during meeting
- Speak with guests afterward
- Invite guests to coffee
- Comment on their Facebook wall
- Send link to club website, Facebook page
- Friend guests on Facebook
- Ask guests to come again





Club

- Post events
- Event reminders
- Publish meeting notes
- Connect with prospective members
- Networking forum
- Meeting Agendas
- Send congratulations
- Highlight accomplishments
- Publish photos





District

- Post events and reminders
- Networking forum
- Link to local clubs
- Encourage club visits to other clubs
- Connect with prospective members
- Agendas
- Send congratulations
- Highlight accomplishments
- Share best practices

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International

- Post events and reminders
- Networking forum & share best practices
- Link to local chapters
- Encourage visits to other chapters
- Connect with prospective members
- Agendas
- Send congratulations & highlight accomplishments
- Publicize conference





Find These Toastmasters Here

- Toast of Chicago website <u>http://toastofchicago.org/</u>
- Yahoo group toastmasters_district30@yahoogroups.com
- Twitter www.twitter.com/toast30
 - hashtag #TMD30 when sending tweets
- Facebook
 www.facebook.com/Toastmasters-District-30 CyberLife

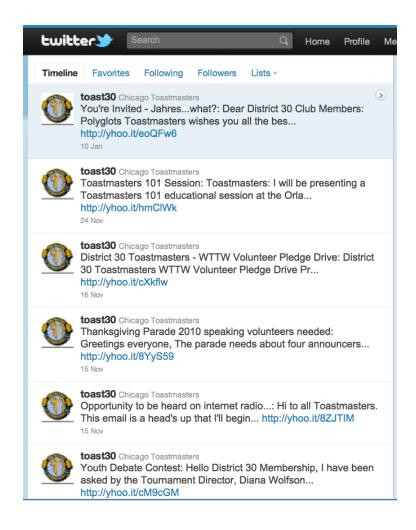


D30 on Facebook





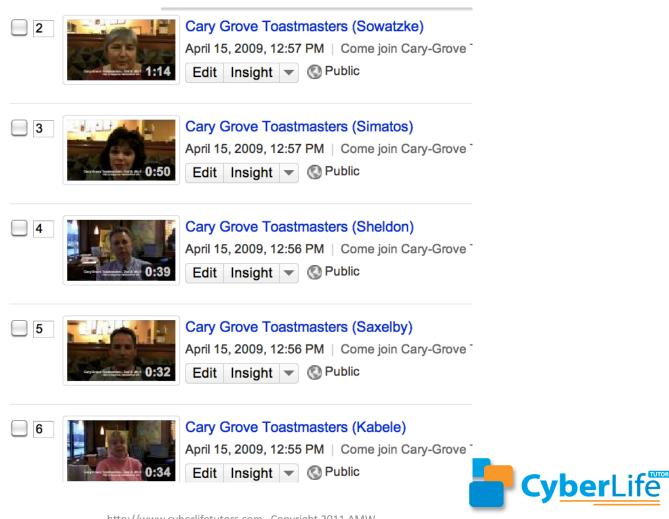
D 30 on Twitter







Toastmasters on YouTube





Next Steps

- Network with other clubs
- Share best practices
- Read up
- Consulting
- Build Your PR presence
- Just do it!





Best Practices

Take note of other organizations

- Is the audience the same?
- How are they using these tools?
- What can I learn from them?





Connect With Me

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